

WE'RE STARTING AT 11:00

Sustainability + Data + AI

Tip — click on the screen to make it larger.

WELCOME

Hello, everyone.



Jacobo Umbert

CRO & Co-founder



Davide Lauritano

Expansion Manager

**We've made a
discovery.**

We've spoken with

2,324

companies in just one
month.

PERIOD

28 Mar — 28 Apr 2026

SOURCE

Dcycle CRM + interviews

A total of

7,400

over the last twelve
months.

TIMEFRAME

Apr 2025 — Apr 2026

GEOGRAPHIES

ES · PT · FR · IT · DE · UK

Around

25,000

conversations a year.

This is the story of how we
discovered something **we**
weren't even looking for...

The biggest opportunity
ESG teams have ever had.

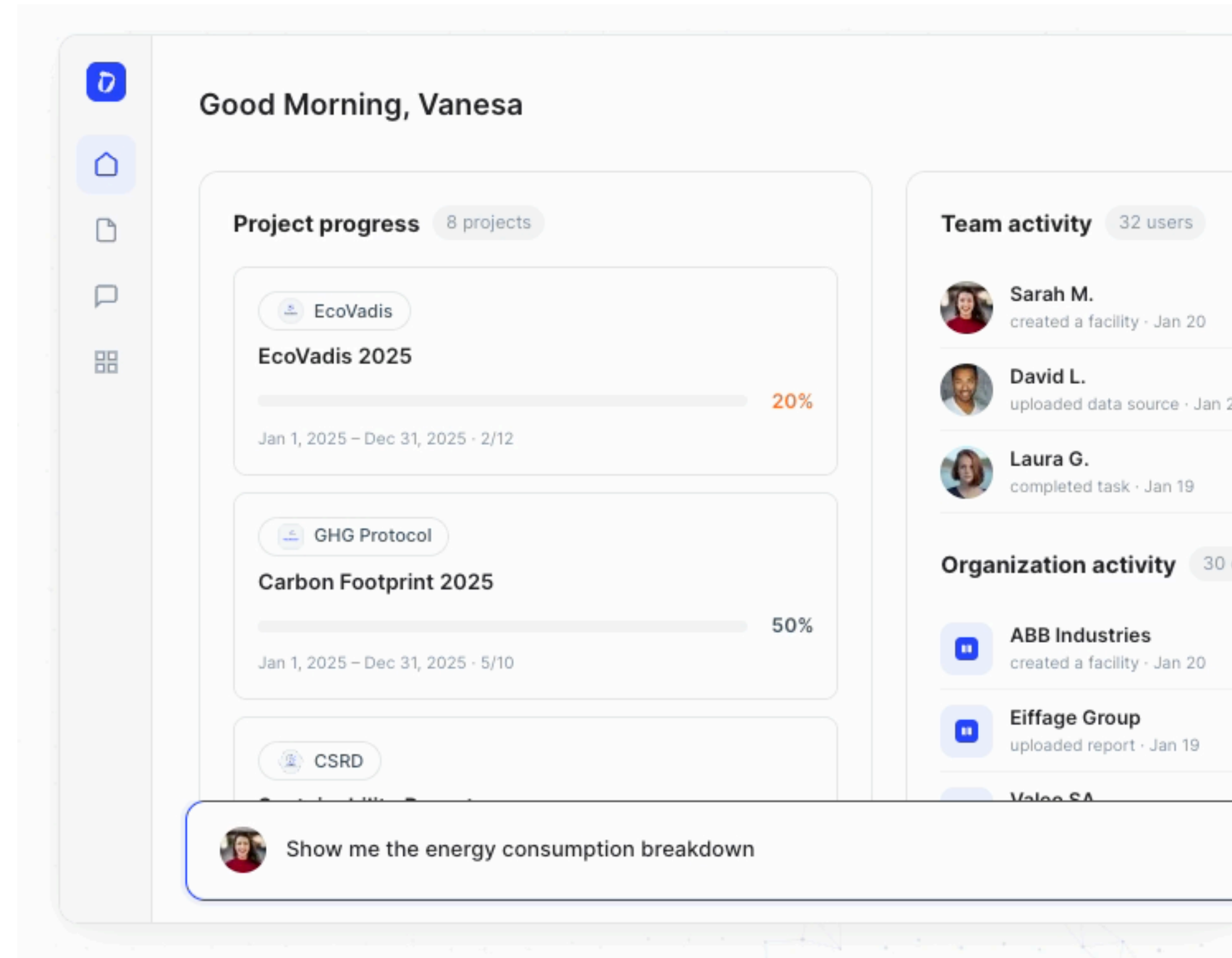
It has nothing to do with
reporting or regulation...

Not even with **sustainability**, at least not as we understand it today.

dcycle

- **dcycle** — MISSION

Helping sustainability teams manage their data better, comply with reporting requirements, and reduce manual work.





Collecting all the data is extremely labour-intensive and everything is still manual... right now we have so many open fronts that I can't even stop to think about how to improve this.

—— HEAD OF QUALITY · MANUFACTURING



We haven't been able to move forward with LCAs because non-financial reporting and decarbonisation have completely overwhelmed us.

—— ESG MANAGER · AUTOMOTIVE SECTOR

IN THEIR OWN WORDS

“

We're delighted with Dcycle — you have a **very interesting solution** for carbon footprint management.

SUSANA

PROLIANS METALCO

“

The legislation is incredibly complex. Most of our time and budget went into reporting. Thanks to Dcycle, that **burden has been reduced** and we can focus on what really matters.

RAQUEL

BUFF · 70 COUNTRIES

“

They replaced a provider that took **18 months** to deliver Scope 1 and 2 emissions data in Excel. Dcycle digitised 3 years of data and **automated 1,700+ entries**.

CECILIA

COREN · QBR

But there was something
that still **didn't quite add up...**

The **better** the data
became...

...the less **impact** it had.

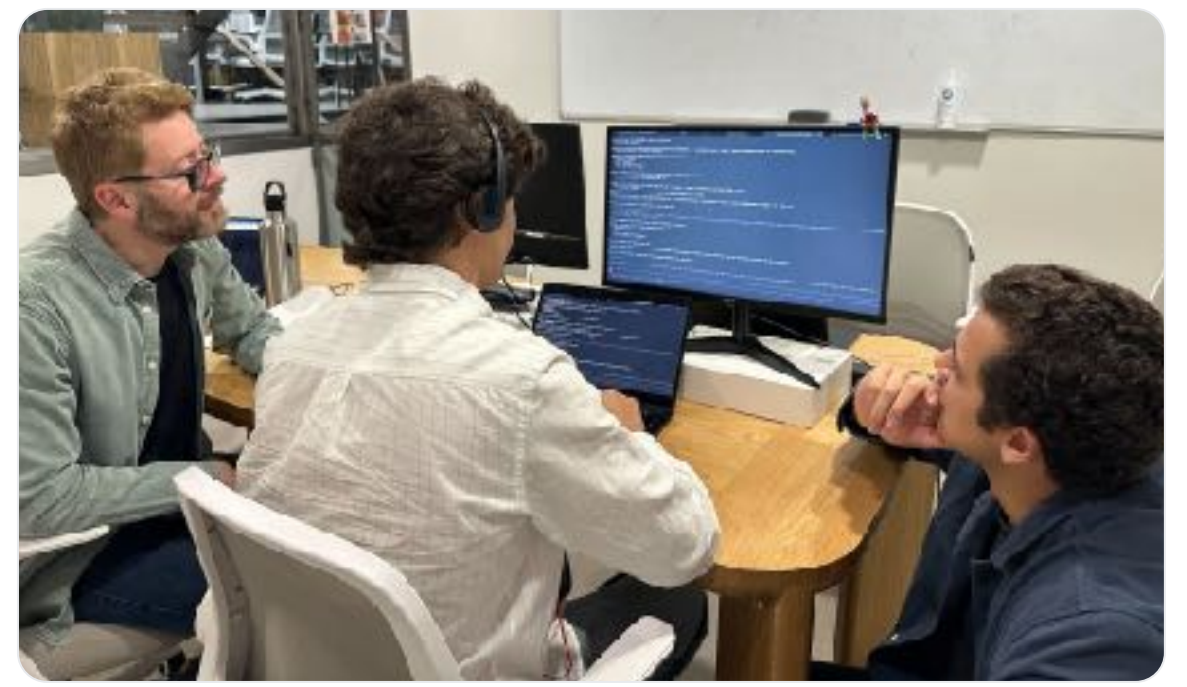
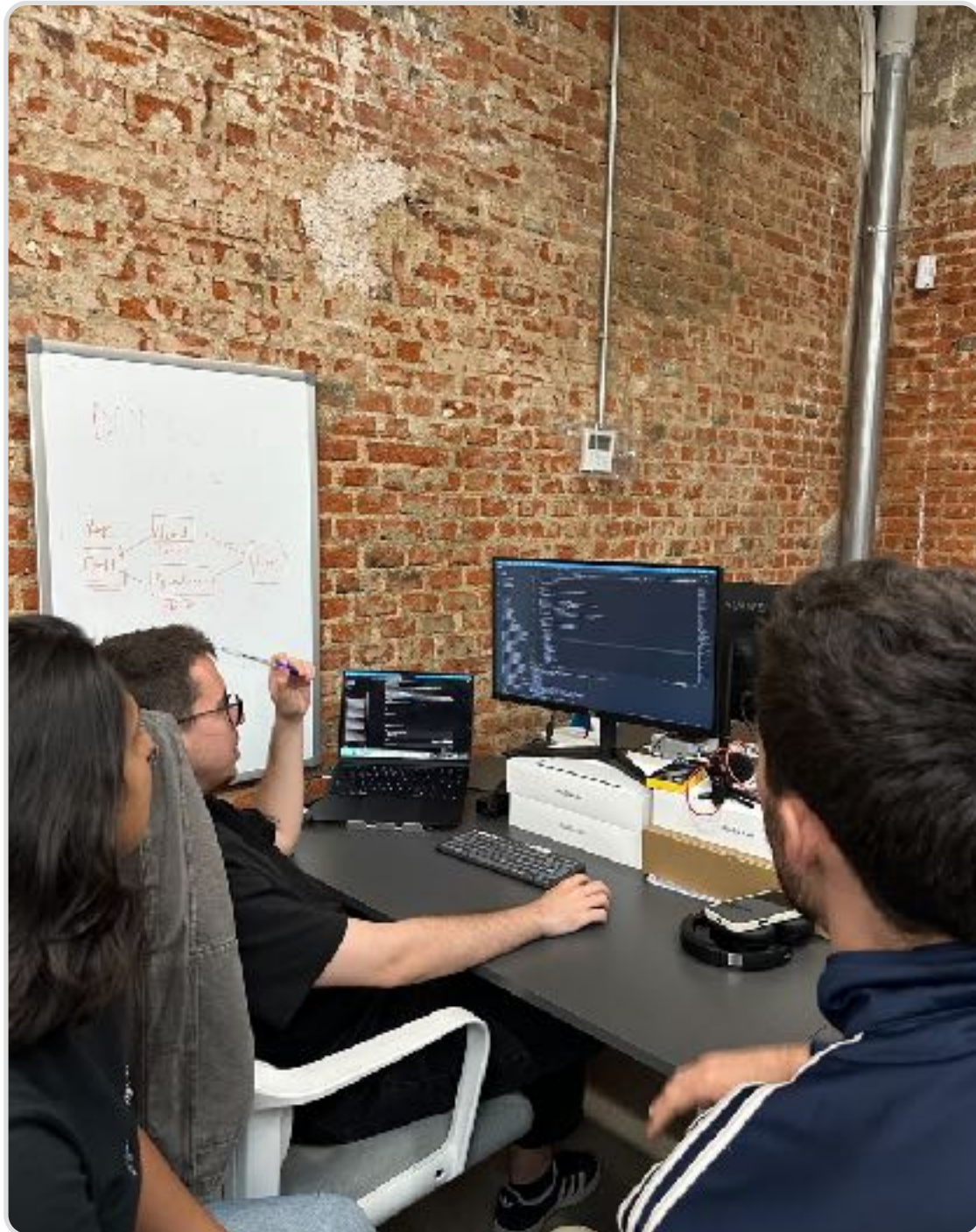
It was still being treated
as sustainability data.

Instead of business data.



We've collected the carbon footprint data, but the truth is we're not using it for anything beyond reporting — we're not generating any real savings from it.

We started experimenting...





 ChatGPT

 manus

 Claude

 Gemini

 Copilot

But enough talking —
let's see it **live**.

This changes the
game forever.

You are not managing ESG
data for **reporting** purposes.

You are building one of the
most strategic datasets in the
entire company.

DATA SUSTAINABILITY TEAMS COLLECT

Energy
Electricity, gas, fuels Purchases

Purchases
Suppliers, materials

Wastes
Generation, management, type

Vehicles/ Fleet
Consumption, mileage

Business Travels
Flights, hotels, trains

Water
Consumption and discharge

Social
Employees, health, human rights

Financial
CapEx, OpEx, revenue

REGULATIONS AND COMPLIANCE

CSRD / ESRS
European sustainability reporting

CBAM
Carbon border adjustment mechanism

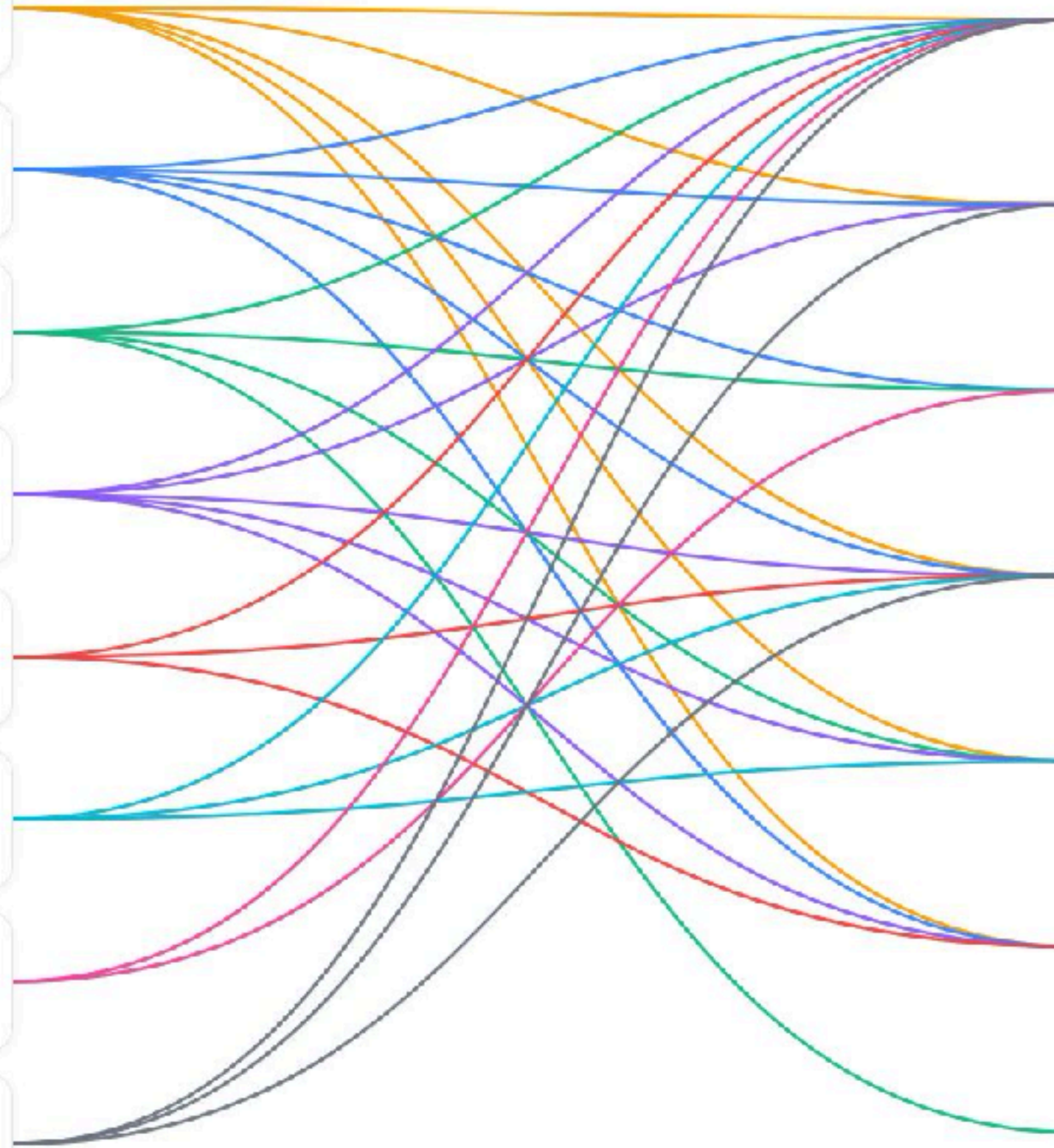
EcoVadis
Supplier sustainability rating

CDP
Climate, water and forests disclosure

ISO 14001 / 50001
Environmental and energy management

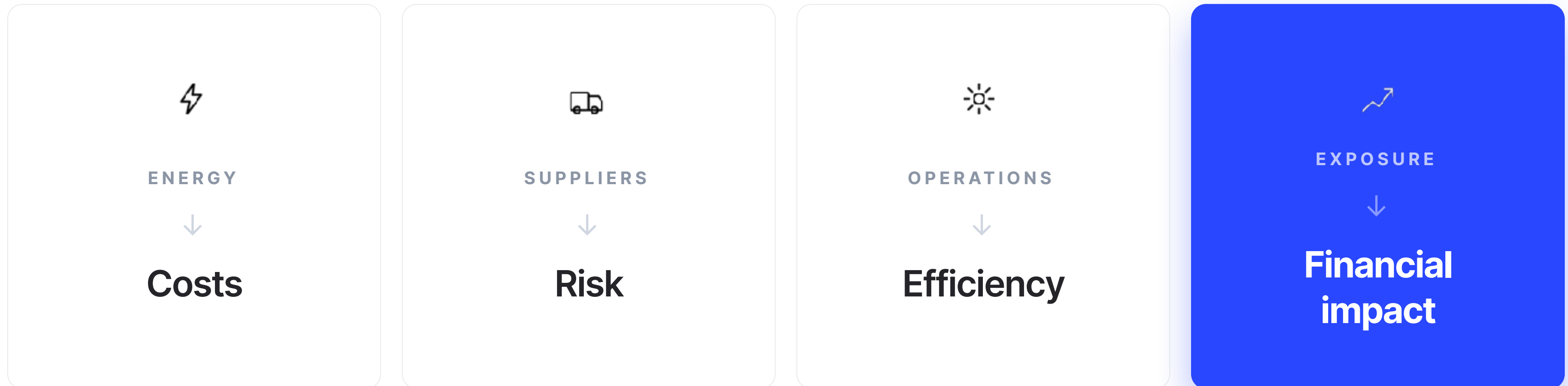
SBTi
Science-based targets

Waste laws
Local waste laws around the world.



OPERATIONAL INTELLIGENCE

How ESG data becomes business decisions.



And then suddenly...
We spoke with Blanca.

“ A year ago, our sustainability data was a **weakness** . Now it's a **strategic opportunity** for the whole company.

Same data. New positioning.



Blanca
Head of Sustainability · Solarig

Three things shifted — and business units **finally listened.**

01

From defense to offense

Sustainability moved from chasing data in a corner to owning the company's most strategic dataset.

02

Evidence beats Excel

Business teams adopt measures when they see dashboards with trends, risk signals and predicted impact — not 1,000 tabs.

03

AI + clean data = board reports in minutes

Feeding Dcycle data into AI generated a board-ready report almost instantly. The goal: open eyes to opportunity, not just inform.

*“One ton of CO₂ translates into **CAPEX, OPEX and business opportunity**. That monetization is the key — and sustainability is now the **source of truth**, not finance, not ops.”*

— BLANCA, SOLARIG

“The Dcycle MCP is incredible. It gives us a huge advantage. **Nobody** else in the industry **has this.**”

2,000+ active companies

Offices in Madrid, the UK and Germany

The three takeaways.

The three takeaways.

01

Sustainability data



Business data

The three takeaways.

01

Sustainability data



Business data

02

You are building the **most strategic dataset** in the entire company.

The three takeaways.

01

Sustainability data



Business data

02

You are building the **most strategic dataset** in the entire company.

03

This is the **opportunity** you need to seize.

Your first step
starts here.

